# healthPERX ....

## healthPERX Consumer Healthcare Solutions

## THE PROBLEM

Healthcare costs are rising at an astonishing rate. In 2021, average annual premiums for an employer sponsored plan for family of 4 rose to \$22,221, with employees paying \$5,969 of that out of pocket. This is not affordable for many Americans, and as a result, there are 30 million uninsured Americans. Coverage shortages are also visible in dental, vision, and prescription coverage.

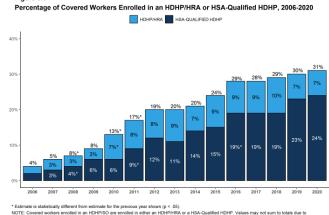
### Being insured is not enough.

For those that can afford coverage, that doesn't always mean they can afford *meaningful coverage*. In 2020, almost 1/3 of employees participating in employer sponsored health plans enrolled in a HDHP, often "catastrophic only" coverage. These plans can create large gaps in coverage and can create an undesirable healthcare journey.

About 40 million Americans are classified as underinsured. It is estimated that 50 percent of

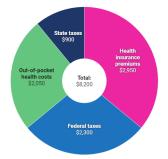
all adults would have difficulty

paying for a \$400 emergency expense, with 19 percent of adults—one in five—not being able to pay the expense at all. S20000 



NOTE: Covered workers enrolled in an HDHP/SO are enrolled in either an HDHP/HRA or a HSA-Qualified HDHP. Values may not sum to totals due rounding. SOURCE: KFP Employer Health Benefits Survey, 2018-2020; Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2017





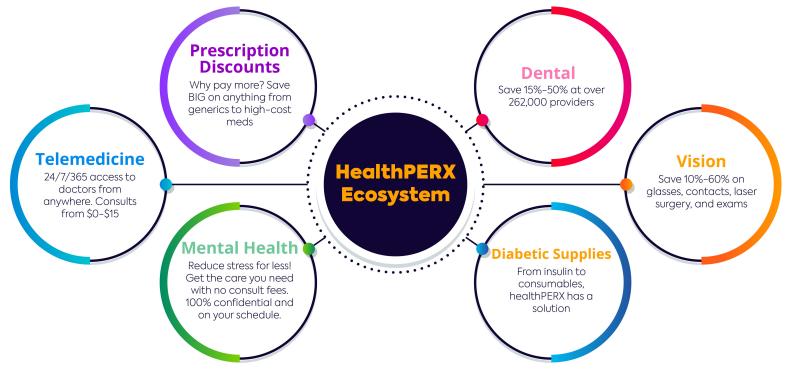
#### Note: Data are for 2017 and rounded to the nearest \$50.

Source: Kaiser Family Foundation. Household Health Spending Calculator, Peterson-Kaiser Health System Tracker • PN

Figure 8.5

## The Solution – healthPERX

healthPERX aggregates non-insurance tools to provide consumers more cost-effective and convenient access to healthcare - with or without insurance. By creating direct connections to providers, leveraging purchasing power of 28MM lives to negotiate discounts without co-pays and deductibles, and utilizing the latest technology; our customers can spend less and live more.



## healthPERX Value Proposition to Our Partners

- A market sized at over 70MM Americans
- Incredible revenue potential on a recurring basis
- Full program administration provided we do the heavy lifting
- White label and co-branding to keep your brand top of mind
- Cross marketing opportunities
- Leverage our 28MM lives in purchasing power so you get unbeatable pricing
- Best in class vendors that have already been vetted no need for RFP's and managing multiple vendors
- Full tech stack bring high levels of engagement and utilization--(app, web portal, back office, client portal, etc.)
- Stand out from your competition by delivering meaningful results with healthPERX

## healthPERX Value Proposition to Our Clients

- 24/7/365 access to doctors no big bill, no long trip
- Savings on full health spectrum from dental to diabetics
- We are not insurance so there is no underwriting, no health restrictions, and members can start using their benefits within 48 hours of enrollment
- 30-day money back guarantee, month to month, cancel anytime
- Multiple customer service touch points and US based call center that is open six days a week
- Family coverage provided at no base rate
- Easy benefit access through app, web portal, or physical membership kit